

assistant group revenue manager

The highly acclaimed Petousis family Hotel Group prides itself on being a respected and progressive employer brand, celebrated for our investment in people (winner of 2011 Imvelo Investor in People Awards), the broader community and the environment.

Presently, a rare opportunity exists to join our Revenue Team at the Group's Head Office in Newlands in the capacity of Assistant Group Revenue Manager.

The role reports directly to Group Revenue Manager and includes the following responsibilities: implementation of Group Revenue business plan; forecasting, recommendations & analysis; forecast validation; rate negotiations; rate calculations; implementing promotions & specials; overseeing Group evaluations process & day-to-day yielding.

Minimum requirements include: hospitality-related qualification (3-year Diploma adv.); solid experience in yield management; minimum of 3 years Revenue/Reservations Management experience; advanced PC literacy (Ms Excel, Word, Outlook & Internet) with solid experience working in Opera.

In addition to the above, we will also look for a team player with the following attributes: self-disciplined & focussed on delivery; able to work under pressure; meticulous; analytical; sound financial acumen; innovative & proactive; the ability to think strategically; demonstrates the highest standards of ethical conduct, i.e. honesty & integrity, and subscribes to and supports the Group's social and environmental sustainability ethos.

If you meet the criteria of the role, we invite you to apply by no later than Tuesday, 31st December by e-mailing (linda@vineyard.co.za) or faxing (086 582 1734) us a copy of your CV.

Every effort will be made to contact each applicant with feedback. If, however, you have not heard from us within two weeks of applying, please consider your application unsuccessful. Preference may be given to equity candidates in line with the organisations transformation objectives.